

EXPRESSION OF INTEREST (including Pre-Qualification Requirements)

Supply of Engineering, Procurement, Construction and Maintenance Services for the Sable Offshore Energy Project (Sable).

Reference: WS2920085

BIDS Categories: 9100

Issue Date: July 6, 2015

Closing Date: July 31, 2015

General Overview:

- ExxonMobil Canada Properties, a partnership (ExxonMobil), is in the process of pre-qualifying companies who can supply Engineering, Procurement, Construction and Maintenance (EPCM) Services as well as Decommissioning Services for their onshore and offshore Nova Scotia assets.
- Contractor shall provide all personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required for the scope or work.
- Contractor shall ensure that all equipment covered by this pending Contract is fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- Potential bidders will be required to complete both of the EPCM and the Decommissioning Services scopes.
- The intention is to have this scope of work cover the requirements of the Sable Project. For clarity, the scope of work includes not only the foregoing, but may include at ExxonMobil's discretion, future work related to minor changes to the scope of work described herein.
- While not planned, it should be noted that the resulting RFP and contract may require inclusion of and/or extension to other operators in the area, project co-venturers, contractors and/or affiliated companies.
- For clarity, the removal, transportation or disposal of the Sable facilities is not part of the scope of this EOI.
- For work related to the Sable facilities, ExxonMobil supports providing opportunities to Canadian, and, in particular, Nova Scotia companies and individuals, on a commercially competitive basis. Contractors expressing interest in providing services, if they are selected to bid, will be required to complete a Canada-Nova Scotia Benefits Questionnaire at the bid stage.
- ExxonMobil encourages the participation of members of designated groups (women, aboriginal peoples, persons with disabilities, and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

Scope of Work Overview:

Production Operations Support:

The selected Contractor will be required to provide Engineering, Procurement, Construction and Maintenance (EPCM) services for ongoing production operations including but not limited to those outlined below. The scope covers all existing ExxonMobil production facilities onshore and offshore Nova Scotia. The contractor will be responsible to manage the transition from the existing EPCM contract holder if required.

Engineering:

- Front-end engineering study and preliminary/conceptual/detail engineering design services for offshore Oil and Gas facility modifications.
- Provision of multi-disciplined technical and engineering staff to support ExxonMobil's Engineering Organizations.
- Project management and execution services may include cost estimating, scheduling, planning, project controls, Safety, Security, Health and Environment (SSHE), quality, interface management and subcontractor management.
- Development of work packs for the execution of site modifications.

Procurement:

- Procurement, expediting, fabrication and other third party services to support maintenance and modification projects.
- Materials receiving, controls and handling logistics for material/equipment associated with maintenance and modification projects.
- Provision of storage facility to support material receiving operations in readiness to transport to site (Quayside to be provided by Owner).

Construction & Maintenance:

- Supply of onshore and offshore construction/maintenance and supervision personnel for the implementation and commissioning of modification projects and support of facility integrity on a rotational basis.
- Supply of ad-hoc onshore and offshore construction/maintenance personnel to assist in miscellaneous projects as defined by operator.
- Provision of properly certified equipment and small tools to execute construction and maintenance work scopes.

Decommissioning Services:

The selected Contractor will be required to provide Decommissioning Services in addition to the EPCM services outlined above. Anticipated decommissioning related services may include but not be limited to that detailed below and will cover all existing ExxonMobil production facilities onshore and offshore Nova Scotia.

- Ongoing maintenance support during the eventual transition of facilities from a production operations state to a non-production state (Live Suspension, pre well plug and abandonment) and finally to a ready for removal state (Cold Suspension, post well plug and abandonment).
 - o Engineering services related to decommissioning of onshore and offshore natural gas facilities and pipelines may include but not be limited to: Concept studies and detailed engineering.
 - o Condition assessments including non-destructive examination and structural analysis.
 - o Materials mapping.
 - o Work pack development for removals preparation and de-inventorying (bulk fluid removal).
- Supply of properly trained onshore and offshore maintenance, construction and supervision personnel for post-production (Live and Cold Suspension) work, including but not limited to:
 - o Implementation of facility modifications for decommissioning.
 - o System de-inventorying and removals preparation activities on a rotational and ad-hoc basis.
- Subcontracting and management of onshore and offshore pipeline de-inventorying and flushing, including marine vessel services, if required, and removal of onshore above ground pipeline structures.
- May include construction management of an onshore support base.
- Contractor will be required to interface and/or contract with other key contractors throughout the scope of work, e.g. for removals preparation scope of work.
- Other miscellaneous general or specialized services related to decommissioning.
- May include any additional scopes as directed by ExxonMobil.

Schedule:

The services outlined by this EOI are anticipated to start Q2 2016.

Minimum Technical Requirements:

- Must demonstrate prior related experience.
- Must be able to satisfy all requirements of the scope of work.
- All personnel must be qualified to meet industry training requirements for working offshore and/or onshore Nova Scotia as required.
- The selected contractor will be required to meet all technical and SSHE specifications and safe work practices of ExxonMobil, as well as any and all Federal/Provincial safe work requirements.

Submission Requirements:

Contractor submissions in response to this Expression of Interest must include the aforementioned reference number as well as the following information:

1. Completed ExxonMobil contractor pre-qualification questionnaire (available through BIDS – see contact information below). Please note that the quantity of information being submitted should be reasonable and only address the questions being asked. Receipt of excessive information will result in not all material being reviewed. More detailed submissions will be requested and reviewed during the Request for Proposal (RFP), once a list of bidders has been qualified.
2. Description of your experience operating under and familiarity with, the benefits provisions of the Canada-Nova Scotia Offshore Petroleum Resources Accord Implementation Acts, and your experience with any similar regimes in other parts of Canada or internationally. At the RFP / Invitation to Tender (ITT) stage, bidders will be required to indicate how they comply with the above.
3. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following:
 - i) Section 45 of the Canada-Nova Scotia Offshore Petroleum Resources Accord Implementation Act (Federal version)

The data submitted in response to the aforementioned questionnaire will be used to evaluate your company's ability (and those of your preferred sub-contractors / proposed partners where applicable) to perform these services.

We will evaluate this data and develop a final group of contractors who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which contractors will receive the RFP / ITT and which contractor will be awarded the final contract. Interested contractors may be subjected to quality audits and/or safety assessments for the purposes of validating programs and procedures.

This Expression of Interest (including pre-qualification) is not a pre-qualification of contractors for other ExxonMobil work but is limited to the scope aforementioned. In addition, participation in this Expression of Interest (including pre-qualification), including any statements whether oral or written between ExxonMobil and your company shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between ExxonMobil and your company. All costs associated with the preparation of your response to this Expression of Interest shall be at your expense.

This Expression of Interest (including pre-qualification) may or may not result in the issuance of an RFP / ITT and may or may not result in the award of a contract. If your company is selected to be on the RFP / ITT bidders list, or if you are selected for award, this information along with your company name and contact information may be published.